



## **LEADING MARITIME COMMUNICATIONS PROVIDER CONTRACTS FOR CAPACITY ON TELESAT'S NEW TELSTAR 11N SATELLITE**

Commitment by Harris Corporation Confirms Telstar 11N as "Satellite of Choice" for Broadband Connectivity Solutions to Atlantic Ocean Region

**OTTAWA, CANADA, January 25, 2010** – Telesat, the world's fourth largest fixed satellite services operator, announced today that Harris Corporation, a leading provider of VSAT systems and managed satellite services for domestic and international customers, has signed a multi-year agreement for Atlantic Ocean Region capacity on Telesat's new Telstar 11N satellite.

Harris Maritime Communications Services (MCS) selected Telstar 11N to launch its next generation maritime broadband services. The company's customers have access to the latest high speed IP communications – voice, internet access and corporate data – while on the high seas. Harris MCS is landing the Telstar 11N service at their Primary Teleport in Melbourne, Florida using a networking platform provided by iDirect™.

"Our maritime customers, such as Carnival Corporation, expect a broadband service that provides passengers and crew with communications that are comparable to what they would experience on land," said Rick Simonian, president, Harris MCS. "iDirect's platform was part of the solution but we could not implement it for the Atlantic crossings without Telstar 11N's superior Atlantic coverage combined with the satellite's outstanding performance."

"Our congratulations to Harris on launching this next generation broadband service to ships operating in the Atlantic," said Nigel Gibson, Vice President, International Sales for Telesat. "Telstar 11N has become a premiere satellite for mobile broadband and we look forward to working with Harris on implementing further innovations for the maritime market."

### **About Telstar 11N**

Located at 37.5 degrees West, Telesat's Telstar 11N offers a wide range of coverage options. It is the first satellite to provide Ku-band service in the Atlantic Ocean from the Arctic Circle to the equator. Commercial and government customers in shipping and aviation are using this capability to deploy cost-effective, full-time mobile broadband solutions using today's VSATs (very small aperture terminals). Additional Telstar 11N coverages include: a Trans-Atlantic beam (US-Europe & Europe-US) for offshore communications and mobile

broadband; a Europe & North Africa beam – ideal for video distribution and IP networking; a unique Sub-Saharan Africa beam – stimulating broadband and video services across the continent and enabling users to seamlessly connect African operations with Europe and North America; and a North & Central America beam – supporting broadband and video services throughout its footprint with excellent coverage of the Caribbean.

**About Harris Corporation ([www.harris.com](http://www.harris.com))**

Harris is an international communications and information technology company serving government and commercial markets in more than 150 countries. Headquartered in Melbourne, Florida, the company has approximately \$5 billion of annual revenue and more than 15,000 employees — including nearly 7,000 engineers and scientists. Harris is dedicated to developing best-in-class assured communications® products, systems, and services.

**About Telesat ([www.telesat.com](http://www.telesat.com))**

Headquartered in Ottawa, Canada, with offices and facilities around the world, Telesat is the fourth largest fixed satellite services operator. The company provides reliable and secure satellite-delivered communications solutions to broadcast, telecom, corporate and government customers. Telesat has a global state-of-the-art fleet of 12 satellites, with two more under construction, and manages the operations of 13 additional satellites for third parties. Telesat is privately held. Its principal shareholders are Canada's Public Sector Pension Investment Board and Loral Space & Communications Inc.

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